



August 27, 2004

Prospective Bidders
Bid Request No. 589-05
Digital Microwave Radio System for the City of Asheville

ADDENDUM NO. 1

This addendum is issued to transmit the following information and provide response to questions received to date:

Question/Reply:

1. Q. 'Will the City hold a pre-bid meeting and walk-through?'

R. **There is no pre-bid meeting scheduled. A walk through is scheduled for Wednesday, September 8, 2004, at 9:30 a.m. Bidders interested in attending should meet Ms. Joie Gilstrap, Telecommunications Specialist, at 9:30 a.m. Wednesday, September 8, in Room No. 301 (3rd Floor) of the City Hall Building located at 70 Court Plaza, Asheville, NC 28801.**

2. Q. 'Can a bidder execute a Non-Disclosure Agreement (NDA) with the City before the bid opens?'

R. **As to the proposed NDA, the City is bound by NC public records law, and cannot agree not to disclose anything that is a public record under NC law. There are certain things that a Bidder can do under NC law to protect its trade secret information and our Legal Department can prepare contract provision in a letter agreement to this effect.**

Under State Law, NCGS 143-129.8, proposals submitted in response to RFP's for information technology services are not subject to public inspection until the contract is awarded. Therefore, anything the City receives from Bidders is protected until the contract is awarded.

PURCHASING
CITY OF ASHEVILLE
POST OFFICE BOX 7148
ASHEVILLE, NC 28802

(828) 259-5950

3. Q. 'Specifications call for 7-9's availability; typical is 5-9's. Is this correct?'

R. Availability is 99.99999. These are very short paths and this should be no problem.

4. Q. 'Does the City have a consultant assisting with this RFP?'

R. No consultant.

5. Q. 'Specification indicates you are not exempt from state and local sales taxes. Please provide proper tax rates that will apply to the bid.'

R. Materials are subject to 5% NC State & 2% Buncombe County Tax. Labor is not taxable. Bidders should not include any sales tax in their bid price. (RE: bid page 12, item # 21.)

6. Q. 'Do you require local service? Would regional support be acceptable?'

R. Acceptable service and support would be a maintenance request acknowledged within 2 hours. (Basically this means we, the City, are in touch with the right people who can determine the nature of the failure and dispatch the appropriate personnel.)

Catastrophic/Major Failure – Technician underway within 4 hours of reporting the problem and failure restored within 2 hours of arriving on site.

Minor Failure - Technician on site the beginning of the next business day after reporting the failure. Failure restored the same day as arrival on site.

7. Q. 'Is the minority content mandatory? What will be the evaluation criteria for this content?'

R. Not mandatory, but strongly preferred – notice of the City's Minority Business Plan is included in the advertisement (re: page 3) and in the terms and conditions (re: item 32, page 15) of the bid – no special consideration given in the evaluation of minority vendor bids.

8. Q. 'Are Vendors to submit the vendor application even if they are certified with the State of North Carolina?'

R. Yes, please complete and submit the City of Asheville vendor application with your bid.

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9 Q. 'Can we obtain a list of all the companies that have received the RFP?'

R. **Yes, see attached.**

10. Q. 'Would the City consider buying off of another governmental agency's contract?'

R. **No, the City prefers to solicit its own bids and proposals.**

All other terms, conditions and specifications included in the original Bid Request No. 589-05 remain the same. Bids will open as originally scheduled on Friday, September 24, 2004, at 3:00 p.m.

Bidders should acknowledge receipt of this Addendum No. 1, by returning a signed acknowledgment with their bid.

CITY OF ASHEVILLE

Norwood R. Dunn
Purchasing Director

NRD:jg

Attachment: Bid List

COMPANY NAME: _____

ACKNOWLEDGED BY: _____

TITLE: _____ DATE: _____

BID REQUEST NO. 589-05
DIGITAL MICROWAVE RADIO SYSTEM

MICROWAVE NETWORKS INC.
MR. GARY THOMPSON
105 JOHN HOLLOWAY ROAD
DAHLONEGA, GA 30533-3713
(706)864-1720
garyt@microwavenetnetworks.com

NEC
MR. JOHN WILLIAMS
6555 N. HIGHWAY 161
IRVING, TX 75039
(214)262-3659
jwilliams@necam.com

HARRIS
MR. GREG MARTIN
ONE NORTHWINDS CENTER
SUITE 200
ALPHARETTA, GA 30004
(770)754-6050
greg.martin@harris.com

SCIENTEL AMERICA INC.
MR. PHIL MARSHALL
1007 OAK CREEK DRIVE
LOMBARD, IL 60148
pmarshall@scientelamerica.com

ALCATEL
MR. GLENN ESTES
3400 W. PLANO PARKWAY
M/S WLS-35
PLANO, TX
(972)477-5009
Glen.I.Estes@alcatel.com

COMMUNICATION SERVICE, INC.
MR. DAVE ROBINSON
216 HAYWOOD STREET
ASHEVILLE, NC 28802
(828)254-1947
drobinson@communication-service.com

MOTOROLA INC.
MR. MATT HINCKLE
12 WESTON HEIGHTS DRIVE
ASHEVILLE, NC 28803
828-684-7824
matt.hinckle@motorola.com

PACKAGE SENT:
CITY AND COUNTY MINORITY AFFAIRS OFFICE

BID ADVERTISED IN:
ASHEVILLE CITIZEN TIMES – AUGUST 4, 2004
CITY OF ASHEVILLE INTERNET HOME PAGE